

## EGIDE

Euronext C - FR0000072373 – GID

### ✓ Signing of the sale/lease back of the Cambridge building for \$6 million

A little over a week ago, Egide announced that Banc of California had agreed to postpone the deadline to September 30 to find a financial partner in the USA. The group has just announced that the project to refinance the Cambridge building for \$6 million has been concluded with Tempus Cambridge LLC. "The lease attached to the transaction is for 15 years with an annual rent of \$0.4 million".

This agreement will make it possible to repay long-term US loans amounting to \$2.5 million but will also help to obtain revolving credit lines which finance the WCR of US entities.

This cash injection will give the group the means to continue investing in its industrial facilities in the United States, which will help improve its competitiveness. Moreover, from a purely accounting point of view, this will most likely allow its American auditors to remove "their doubts".

Egide is finding some breathing space in an environment which, due to current events, is leading to a marked increase in investments in the military field. The group must therefore seize this opportunity, aided by a modernized industrial tool, to increase its customer portfolio, which was one of its weaknesses.

### Opinion & price target.

This publication is positive and reinforces our opinion.

We will wait to discuss with the financial department to assess the impacts on our forecasts but in any case, Egide is thus equipping itself with means offering it significant visibility.

In the meantime, we maintain we confirm our price target and our Buy opinion.

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## BUY

### Sale/lease back agreement

BPI Label – Innovative company- PEA-PME Eligible

**TARGET** **BEFORE**  
**€ 1.78** **€ 1.78**

**SHARE PRICE** (6.28.22) **POTENTIAL**  
**€ 0.94** **+ 88%**

**CAPITALISATION** **FLOTTANT**  
**€ 9.73m** **€ 8.56m**

Ratios	2022e	2023e	2024e
EV/Sales	0,5	0,4	0,4
EV/EBIT	22,2	12,2	7,8
P/E	24,6	9,7	6,7
P/CF	9,0	4,9	2,7
Dividend Yield	0,0	0,0	0,0

Data per share	2021	2022e	2023e	2024e
EPS	0,02	0,04	0,10	0,14
%Change	nr	0,97	1,53	0,46
FCF	-0,03	0,00	0,08	0,26
%Change	nr	nr	nr	2,26
Dividend	-	-	-	-

Income Statement (€m)	2021	2022e	2023e	2024e
Net Sales	32,5	36,3	38,5	40,9
%Change	8,4%	11,6%	6,2%	6,2%
EBIT	0,8	0,8	1,4	1,9
% Sales	2,5%	2,2%	3,7%	4,6%
Net Result	0,2	0,4	1,0	1,5
% Sales	0,6%	1,1%	2,6%	3,6%

Cash Flow Statement (€m)	2021	2022e	2023e	2024e
FCF	-0,4	0,0	0,8	2,7
Net Debt	8,3	8,3	7,5	4,9
Shareholder Equity	11,4	11,8	12,8	14,3
Gearing	73,0%	70,6%	58,7%	34,2%
ROCE	2,6%	2,6%	4,4%	6,2%

Shareholders	
Vatel Capital	5,0%
Sigma Gestion	5,0%
Management	2,0%
Free Float	88,0%

Performances	2022	3m	6m	1 Year
Egide	-34,3%	-34,3%	-33,8%	-36,7%
CAC Small	-24,3%	-13,7%	-23,8%	-27,1%
12 months Low-High	0,78	1,75		

Liquidity	2022	3m	6m	1 Year
Cumulative volume (000)	10 035	3 493	10 477	14 963
% of capital	97,0%	33,8%	101,3%	144,6%
% of Free Float	110,2%	38,4%	115,1%	164,3%
€ Million	13,1	3,8	13,8	19,8

**Next Event** H1 Sales :July, 21

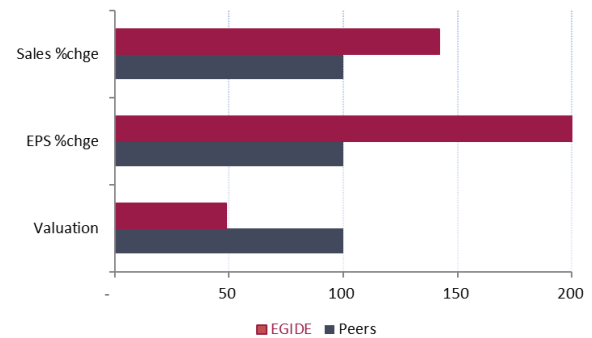
## Snapshot Egide

Egide articulates its activity through two technologies that are glass-metal and ceramic cases which makes it one of the few actors in the world to control them. These housings make it possible to ensure perfect hermeticity in environments that may be subject to high thermal and / or atmospheric stresses. Egide provides highly resistant interconnection boxes in sensitive environments (Space, Defense, Security, Aeronautics, Telecommunications, Energy, ...), solutions that guarantee the optimal reliability of electronic systems or complex chips. In February 2017, the group acquired Santier, a US company specializing in the manufacture of dissipative components and materials.

## Fondamental Matrix



## Investment Profile



## Target Price & rating history

Date	Type	Opinion	Price per share	Price Target
6/17/22	Amendment	Buy	€ 0.87	€ 1.78
3/30/22	2021 Annual results	Buy	€ 1.44	€ 1.78
1/26/22	2021 Annual Sales	Buy	€ 1.595	€ 1.78
12/13/21	Press Release	Buy	€ 1.26	€ 1.85
9/29/21	H1 Results	Buy	€ 1.415	€ 1.76
7/24/21	H1 Sales	Buy	€ 1.56	€ 1.74
6/25/21	General Assembly	Buy	€ 1.475	€ 1.74

## Financial Data

Income Statement (€ m)	2019	2020	2021	2022e	2023e	2024e
Revenues	31,8	30,6	32,5	36,3	38,5	40,9
Purchase	13,1	12,5	12,7	14,5	15,4	16,4
Externals costs	4,8	2,3	6,5	5,3	5,6	5,9
Personnals Costs	13,7	13,6	14,0	13,7	14,2	14,7
Amortization	1,4	1,6	1,5	1,7	1,6	1,6
other	-0,3	2,3	3,4	0,0	0,0	0,0
EBIT	-2,2	2,0	0,8	0,8	1,4	1,9
Financial Result	-0,6	-0,6	-0,4	-0,4	-0,4	-0,4
Tax	0,0	-0,4	-0,2	0,0	0,0	0,0
Net Result	-2,8	1,0	0,2	0,4	1,0	1,5

Balance Sheet (€ m)	2019	2020	2021	2022e	2023e	2024e
Fixed Assets	11,6	10,0	12,6	11,5	11,2	10,6
Stock Inventories	7,5	8,1	7,6	9,1	9,6	9,1
Accounts Receivable	6,5	5,0	4,9	7,0	7,5	8,0
Other Currents Assests	0,2	3,2	1,4	0,5	0,5	0,6
Cash & Equivalents	1,5	1,4	1,6	1,5	2,2	4,6
<b>TOTAL Assets</b>	<b>27,2</b>	<b>27,8</b>	<b>28,1</b>	<b>29,6</b>	<b>31,1</b>	<b>32,9</b>
Shareholders' Equity	10,4	10,6	11,4	11,8	12,8	14,3
Provisions	0,8	0,8	0,9	0,9	1,0	1,0
Financial Debt	6,9	6,6	7,7	7,6	7,5	7,3
Accounts Payables	5,9	7,2	5,3	7,0	7,5	8,0
<b>TOTAL Liabilitites</b>	<b>27,2</b>	<b>27,8</b>	<b>28,1</b>	<b>29,6</b>	<b>31,1</b>	<b>32,9</b>

Cash Flow Statements (€ m)	2019	2020	2021	2022e	2023e	2024e
Cash Flow from Operating Activities	-1,1	2,5	-1,2	2,1	2,6	3,0
Change in Net Working Capital	0,2	-0,8	0,7	1,0	0,6	-0,5
Cash Flow from Operations	-1,3	1,7	-0,5	1,1	2,0	3,6
Cash Flow from Investing	-0,9	-0,8	0,1	-1,1	-1,2	-0,9
Capital Increase	2,4	0,0	0,0	0,0	0,0	0,0
Funding Flow	0,2	0,3	0,7	-0,1	-0,1	-0,2
Cash Flow from Financing	1,3	-0,8	0,5	-0,1	-0,1	-0,2
Net Change in cash position	-0,9	-0,1	0,2	-0,1	0,7	2,5

RATIOS	2019	2020	2021	2022e	2023e	2024e
Ebitda Margin	-0,7%	3,9%	-3,2%	6,9%	7,7%	0,0%
EBIT Margin	-6,9%	6,4%	2,5%	2,2%	3,7%	4,6%
Net Margin	-8,9%	3,2%	0,6%	1,1%	2,6%	3,6%
ROE	-27,1%	9,3%	1,8%	3,3%	7,8%	10,2%
ROCE	-7,3%	6,9%	2,6%	2,6%	4,4%	6,2%
Gearing	82,5%	72,9%	73,0%	70,6%	58,7%	34,2%
FCF per share	-0,21	0,08	-0,03	0,00	0,08	0,26
EPS (€)	-0,27	0,10	0,02	0,04	0,1	0,1
Dividend per share (€)	0,0	0,0	0,0	0,0	0,0	0,0
Dividen Yield	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%
Distribution rate	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%

Estimates : GreenSome Finance  
2019-2020-2021 with new shares

## Rating Definition

BUY	NEUTRAL	SELL
Upside > +10%	-10% < Upside < +10%	Upside < -10%

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NO	NO	YES	YES	NO	NO

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